

June 10, 2011

To Whom It May Concern

Nippon Light Metal Co., Ltd.

Nippon Fruehauf Co., Ltd.

## On Commencement of Manufacture and Sales of Trailers in China

Joint Venture Agreement Concluded with Conglin Group Co., Ltd., in China

We are pleased to announce that Nippon Light Metal Co., Ltd., (president and CEO: Takashi Ishiyama; headquartered in Shinagawa-ku, Tokyo; hereinafter referred to as “NLM”) and its subsidiary, Nippon Fruehauf Co., Ltd., (president: Yoshinobu Hiki; headquartered in Atsugi-shi, Kanagawa; NLM holds 66% of its shares while Isuzu Motors Limited holds 34%; hereinafter referred to as “Nippon Fruehauf”) agreed to start the manufacture and sales of trailers in China in cooperation with Itochu Corporation (president and CEO: Masahiro Okafuji; headquartered in Minato-ku, Tokyo; hereinafter referred to as “Itochu”), its subsidiary Itochu Metals Corporation (president and CEO: Masaki Oka; headquartered in Minato-ku, Tokyo) and Itochu (China) Holding Co., Ltd., (president: Shuichi Koseki; headquartered in Beijing, China; hereinafter referred to as “Itochu China”) by establishing a joint venture with Conglin Group Co., Ltd., (president: Zhang PeiLiang; headquartered in Longkou, Shandong Province, China; hereinafter referred to as the “Conglin Group”) and have concluded a joint venture agreement with the Conglin Group today.

### 1. Purpose of the joint venture

Enjoying the largest share in the truck bodywork market in Japan with over 50 years of experience in the industry, Nippon Fruehauf is also expanding business in the trailer segment utilizing its technological and development strengths cultivated with truck bodywork. As a corporate group engaged in the manufacture and sale of aluminum extrusions, industrial materials, such as cement and rubber, and machinery, the Conglin Group, which includes Conglin Vehicle Co., Ltd., (hereinafter referred to as “Conglin Vehicle”) that manufactures and sells truck bodywork and trailers and Conglin Extrusions Co., Ltd., that manufactures and sells extrusions, aims to further expand business in each field.

With rapid increase in shipping volumes as the economy grows, China has seen increasing demand for transportation vehicles. In particular, demand for trailers is steadily increasing as they have a higher load capacity than trucks. Since all trailers currently in use in China are made of steel, however, there is a growing demand for lightweight vehicle body from

local carriers and business operators to reduce fuel costs and expressway tolls and increase the actual load capacity. In addition, we have seen a rising demand from Japanese companies in China for high performance vehicles to ensure the same quality and efficiency of transportation as in Japan in the distribution of precision machinery, electronics components, perishables and processed foods.

Demand for more lightweight, higher performance trailers are expected to rise going forward. The purpose of our joint venture is to provide various functions requested by customers by incorporating Nippon Fruehauf's bodywork technologies developed in Japan over the years into products of Conglin Vehicle, which holds the license to manufacture trailers, and start trailer sales operations in China by fully utilizing Itochu's network.

## 2. Details of the joint venture agreement

### (1) Acquisition of shares of Conglin Vehicle

NLM, Nippon Fruehauf, Itochu Metals and Itochu China shall acquire 50% of the shares of Conglin Vehicle, which is currently a 100% subsidiary of the Conglin Group.

### (2) Overview of the joint venture

Share transfer and registration: scheduled for October 2011

New trade name: Shandong Conglin Fruehauf Automobile Co., Ltd. (\*provisional name)

Shareholder composition

The Conglin Group: 50%

NLM: 20%

Nippon Fruehauf: 20%

Itochu Metals: 5%

Itochu China: 5%

\* The new trade name will be officially registered upon examination and approval by the Chinese government.

Aiming to deliver products that satisfy diverse needs of customers and thereby set us worlds apart from the local bodywork manufacturers, Nippon Fruehauf will introduce lightweight trailers and help customers improve shipping quality and distribution efficiency in China together with Shandong Conglin. The Nippon Light Metal Group will continue to actively pursue overseas expansion notably in China and Southeast Asia and strengthen those businesses in which we are the No. 1 manufacturer.

For inquiries regarding this news release, please contact the Public Relations and IR Office of Nippon Light Metal Co., Ltd. (Tel: +81-3-5461-9333)